

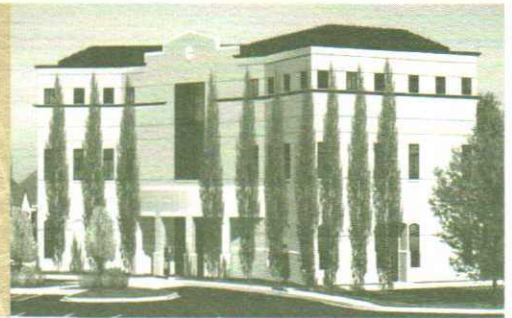
MARCH
2014

ONE SOURCE

Marshall

DESIGN-BUILD, INC.

WWW.MARSHALL-GROUP.COM



HORIZONS

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Marshall Design-Build has weathered the financial slow-down and uncertainty of the past few years. We are fortunate to have 1,125,000sf of new construction underway around the state. We also have 300,000sf of new projects currently in design and soon to be under-construction. We are truly thankful for these projects and our repeat clients that continue to contribute to our success. Please see the **PROJECT SPOTLIGHT** for details of one of our current projects.

The retention of our key employees over the past several years has enabled us to take full advantage of the economic recovery. We have actually grown our business significantly this year and invite you to meet our new employees in the **NEW ARRIVALS** sections of this newsletter. Thanks to all of our key employees for this success in this "new market environment."



PARTNER NEWS

MARSHALL TEAM MEMBER ON MISSION TRIP

A week and a half before Father's day, Mitch Marshall took a trip with the Carpenter's for Christ mission group from Eastern Hills Baptist Church to North Greenville University, Greenville County, Ga. The college was established in 1893 and is currently an accredited college providing Christ centered education for the young leaders of America. The college has had such phenomenal growth recently that dormitories were in critical need. Mitch was given the responsibility for the physical construction of the project. Despite rains that required the slab to constantly be squeegeed, the eighty men that went on the trip provided significant progress.

Our mission for this year, 2014, is to return to Stonefort General Baptist Church, Stonefort, Illinois to construct a 7,000sf facility. The church the Carpenters built in 2009 is growing, needs additional space and is opening

a ministry to distribute food to the local community which has been hard hit by the recent economic downturn. Mitch says, "Please join us for a rewarding experience of giving of your time and effort in helping others." The trip is scheduled for the week preceding father's day. Contact Mitch Marshall (334) 451-1287 if you may be interested.

DORM #8 NORTH GREENVILLE UNIVERSITY



NEW ARRIVALS

Richard Howe joins the MDB family as a project manager. Richard has over 30 years of construction experience both as a project manager and a construction business owner. Richard and his wife Connie, have two grown children.

William "Bullet" Wilson joins the Marshall Team as a site manager. Bullet is managing the day to day activities at the DAS project and doing an outstanding job on an unique and time sensitive project.

Tonya Robertson joins the Marshall Team as a Project Manager Assistant. Tonya generates our contracts, subcontracts and keeps up with hundreds of details necessary to manage a project. Tonya and her husband, Eric (a Marshall Site Manager) have two sons, Branson age 8 and Brice age 4.

Joey Powell joins the Marshall Team as our Federal Program Director. Joey works out of our Georgia office. Joey and his wife, Dawn have a son Zachary in high school and a daughter Jordan attending college in South Carolina.

Leigh Garner joins the Marshall Team as an Assistant to the Director of Federal Programs. Leigh lives in Phenix City and works out of our Georgia office. Leigh has many years of experience in the administration of federal government contracts and has proven to be a real asset to this part of our business.

ANNIVERSARY

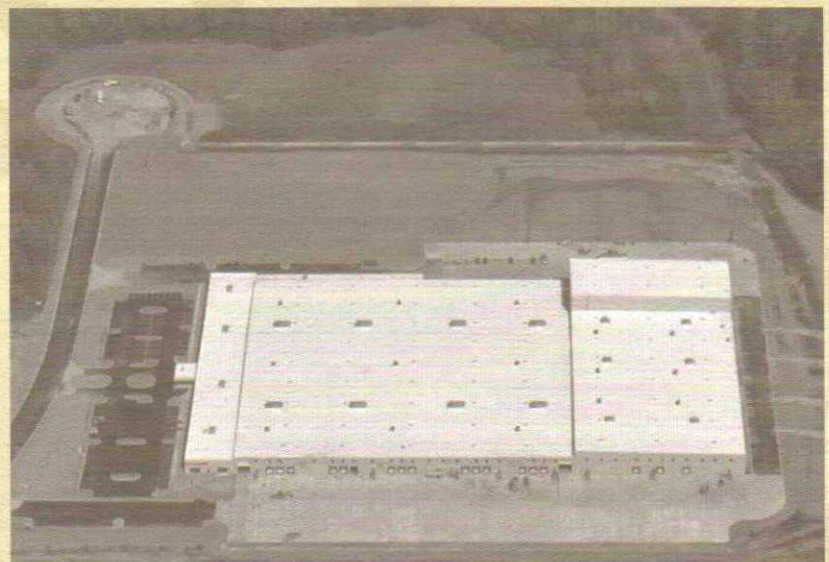
This year Marshall Design-Build celebrated our 38th year in business. There have been many changes over the years but the two original founders, Warren and Mitch Marshall, are still very active in the day to day management of the business. Mitch's two sons, Travis and Chet are now partners in the business and look forward to many more anniversaries.

Project Spotlight

DAS North America, Inc.

Almost a decade ago, MDB focused on large industrial manufacturing plants associated with Hyundai and Kia. We have been fortunate to design and build over 25 industrial projects for our Korean friends. One of the five plants we currently have under construction is DAS North America, Inc., a 350,000sf concrete tilt-up wall building. DAS North America, Inc., is located in the Montgomery Industrial Park on 30 acres of property. One of the challenges with this project was the design and erection of the 60ft tall concrete wall panels. This was a challenging and dangerous operation but the Team structural engineer, Pruitt, Eberly and Stone Engineering in Atlanta did a great job in design and the panel erector, Martin Concrete from Atlanta did a safe and smooth job in setting these large and heavy wall panels.

As with all of our industrial projects, time of construction is critical. Twenty weeks after the DAS North America, Inc., building construction started, our client was able to install their manufacturing equipment. Completion of the 25,000sf office and site work remains to be done. Thanks to the 100 hardworking construction craftsmen at the job site, DAS North America, Inc., is on schedule and in budget!



DAS NORTH AMERICA, INC.

Repeat Clients

This is how we measure our success.
Satisfied and repeat Clients are the backbone of our business.

DESIGN PHASE

- 5,000sf Private School GYM
*(Our 7th Project for this School)
- 12,100sf Private School Classrooms
*(Our 6th Project)
- 5,000sf New Vet Clinic
*(Our 2nd Project)
- 26,000sf New Environmental Education Facility
*(Our 4th Project)
- 8,200sf New Medical/Surgery Center
- 14,200sf New Church Education Space, Gym, Kitchen
- 12,000sf New Baptist Church Sanctuary
- 22,500sf Build-Out Existing Lease Space for Primary Care Physicians
- 200,000sf Manufacturing Plants (2 each)

CONSTRUCTION PHASE

- MAFB Freezer-Cooler And Food Distribution Warehouse Addition (Our 4th Building)
- Fire Station Expansion (Federal) Albany, GA
- KwangSung Tilt-Up Manufacturing Plant (Dadeville)
*(Our 5th Building)
- Bright House Networks, LLC Computer and Repeater Facility (Greenville)
- Daedong Hi-Lex of America New Manufacturing Plant (Lanett)
- Inzi Controls New Manufacturing Plant (Elba)
- DAS New Assembly & Manufacturing Facility (Montgomery)
- Dongwon Plant Expansion
*(Our 2nd Building) (Luverne)
- Reinhardt Lexus - Toyota
*(Our 4th Project)

RECENTLY COMPLETED

- | | | |
|--|---|---|
| *Alabama West Florida Methodist Conference | *Hancock Bank -Capital Commerce Building | Retro-Commissioning (Belle Chase, LA) |
| Guyoungtech USA | Renasant Bank East Branch | Lighting Replacement Multiple Buildings Relighting, N.P.S. (Eunice, LA) |
| *KwangSung 3rd Expansion | *Rheem Manufacturing Area-New Hi-Efficiency Water Heaters | Roof Replacement (Lincoln, KY) |
| Wellington Industries (Kellyton, AL) | *Rheem -Research and Development Laboratory | *Repeat Clients |
| *Evergreen Korean Church | | |
| *Larry Puckett New Dealership | | |

HONORS

"Coach" Andy Davidson MDB project manager was head coach for the Tallassee Dixie Youth Eight Year Old All-Stars and the "Hit Squad" Travel Ball Eight Year Old Softball Teams. His daughter, Chloe was also part of these teams. The Tallassee Dixie Youth All-Stars placed 4th in the State Championship. The "Hit Squad" placed 3rd in the USSA World Series in Orange Beach. Congratulations to "Coach" Andy and Chloe. A lot of hard work and long practices went into the success of these two softball teams.

Warren Marshall is honored to have been selected to serve a two year term as President of the Montgomery Area Food Bank. The MAFB is a charity organization that is on track to distribute over 20 million pounds of food this year in the Alabama Counties it serves. In light of the economic slowdown good, hardworking families often need help through the tough times. The elderly that have no families need help also. MAFB is there to provide good wholesome food where there is a need. Please visit www.montgomeryareafoodbank.org, to donate and support this great organization.

FAMILY ADDITIONS

Chet and Brittney Marshall have a new little boy named Thomas Hinton. The proud grandparents are Mitch and Linda Marshall and Bobby and Susan Beard.



Travis and Meredith Marshall have a new little boy named Harris Boman. The proud grandparents are Mitch and Linda Marshall, and Craig and Debbie Coblentz.



Wanda Dyer, our long time executive assistant, is excited to be a grandmother, twice. Her son Jon and his wife Whitney are proud parents of Easton Anders. Her son Jason and his wife Tricia are proud parents of Peyton Marie. Wanda is excited about these additions and is enjoying being a grandmother. Also, her youngest son Justin married his longtime girlfriend Christy Lane this past year.



Peyton Marie Easton

Coming Soon!

LOOK FOR OUR NEW UPDATED WEBSITE.
We expect our website:
WWW.MARSHALL-GROUP.COM
to be up and running in the next two months.



Marshall

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QUOTE OF THE DAY

Thomas Jefferson's words spoken almost two hundred years ago are as pertinent today as when he spoke them.

"I predict future happiness for Americans, if they can prevent the government from wasting the labors of the people under the pretense of taking care of them."

"The Democracy will cease to exist when you take away from those who are willing to work and give to those who would not."

We Are Marshall AND THIS IS WHAT WE DO.

WHAT WE DO AT MARSHALL

- 95% of our work at Marshall is Design/Build. This means that MARSHALL creates a project-specific team of professionals that is responsible for the design and the construction of the project.

Design Responsibilities (Conceptual Design Phase)

- Preliminary Floor Plan
- Preliminary Site Plan
- Front Elevation (coloring rendering)
- Preliminary Budget

Design Responsibilities (Detail Design Phase)

- Final Floor Plan
- Final Site Plan
- Final MEP (mechanical, electrical, plumbing)
- Final Finish Schedule.
- Bid out all subcontracts, materials and labor.
- Establish firm, final project cost.

Construction Responsibilities

- MARSHALL provides all on-site management.
- Active Quality Control and Inspections.
- Provide safe site to OSHA Standards.

Management Responsibilities

- Manage all construction contracts, subcontracts and material purchase orders.
- Manage the project schedule.
- Provide detailed progress reports and photos.

& WHY WE DO IT...

- The Design/Build method eliminates conflicts between the Owner/Architect/Contractor.
- All parties are working towards the same goal, a well-designed, cost effective project that fits the Owner's needs.

Other Factors:

- Preliminary Budget allows owner to determine feasibility.
- Faster time to completion.
- Change orders are eliminated.
- One point-of-contact to eliminate misunderstandings.
- **Happy, satisfied customers.**